# CAREER DISCOVERY REPORT



Deep insights on your holistic profile and recommended career paths according to your strengths.



Name: Class: 10



## Your Orientation Style

#### What is **Orientation Style**?

Orientation style identifies what an individual is driven by. Understanding the orientation style will help you with career decision based on your dominant style of interaction with the surroundings.

Your Dominant Style



**Administrative Orientation** 

The scores obtained on this style inventory indicate that you are administrative orientated. This means that you are good with work tasks in which you have to deal with facts, number, records, files and data. You prefer to work in an organized systematic manner paying close attention to details. You would be good in tasks which require a high sense of responsibility and ruleabiding norms. You are good in perceiving the practical aspects of problem and solving it through rulebooks and guidelines. You may be observed as being practical, realist and organized at the workplace.

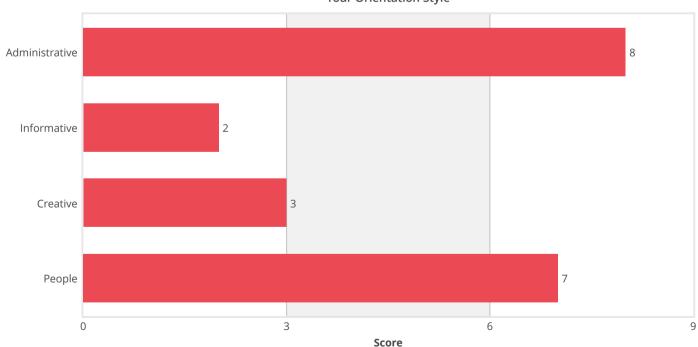
Your Secondary Style



**People Orientation** 

The scores obtained on this style inventory indicate that you are people-oriented. This means that you like to interact with people and have an understanding of their problems and needs. You are drawn more to seek close relationships with others. Your style indicates that you will be good in tasks in which you have to lead, direct and persuade others. You cooperate well with others and can express yourself clearly. You make friends easily and are observed as trustworthy, social and helpful at the workplace.

## Your Orientation Style





## Your Interest

#### What is **Interest**?

Understanding your Interest will help you identify what work areas excite you and helps you identify career options which are personally rewarding. Interest assessment explores your interest across multiple career options to find the right match which shall keep you engaged.

#### Your Dominant Interest Areas



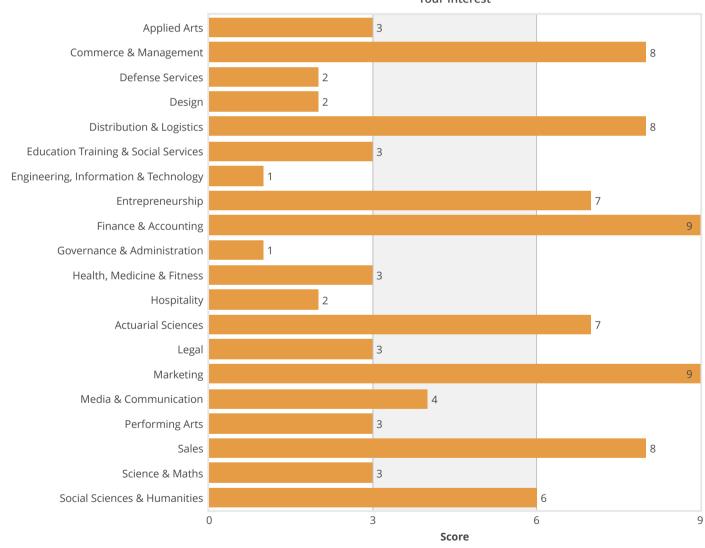








## Your Interest





## Your Personality

## What is **Personality**?

Understanding your Personality will help you identify your consistent behavior patterns. Every individual is different due to their unique blend of attributes. Personality assessment identifies what career options suit your style and match your personal attributes.

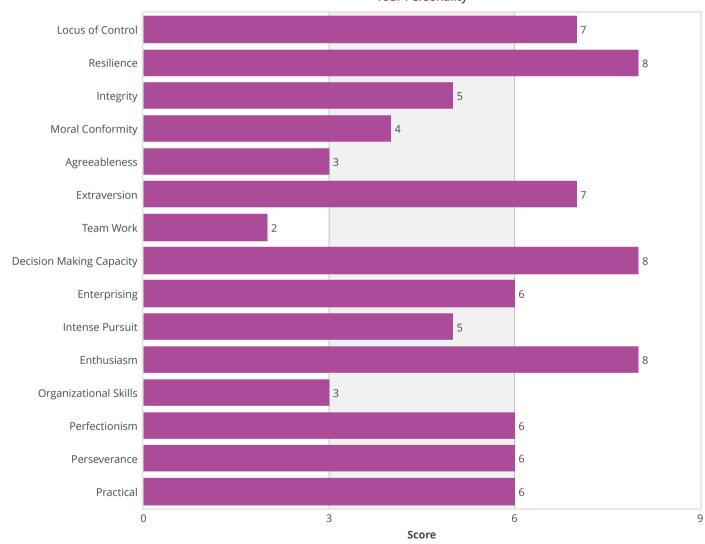
## Your Dominant Personality Traits







## **Your Personality**







## Locus of Control

## Meaning

Locus of Control is the individual's perception of the power they have over events that happen in their lives. People with this trait believe that they have control over their own destiny and are convinced about their own skills

## **Expert Analysis**

You emphasize on building your destiny through your persistence and perseverance. Belief in your abilities and skills enables you to shine in different situations and makes you an enterprising person. You like to take responsibility, work in a team, manage people, influence others and set a path for attaining your goals. Your strong perception towards yourself is contagious and it places you on a higher pedestal in others viewpoint

## **Development Plan**

You have scored well in this trait



## Meaning

Resilience is the ability to pursue chosen path despite stress, high- risk status, challenges and hardships

## **Expert Analysis**

You show courage, high level of adaptability, and enhanced power of endurance under challenging circumstances. You stick to your chosen path, even though it may involve some amount of risk. You are confident to face and overcome all kinds of challenges and hardships and have the ability to bounce back. This quality further strengthens your relationship with others and makes your life enriching as well as meaningful

## **Development Plan**





## 1 2 3 4 5 6 7 8 9

#### Meaning

Synonymous with honesty, principles, sincerity, scruples; integrity means being honest and living by universal principles of right and wrong

## **Expert Analysis**

Your score indicates that on one hand you perceive set norms as important and on the other hand you sometimes don't give that much importance to it. You can compromise on your set standards and integrity. Personal gains may prove to be more important for you and you may be ready to compromise on your set rules and norms. You often face conflicts to decide between right and wrong

## **Development Plan**

Think of working on following strategies to improve on your integrity levels:

- **Right vs. Wrong Dilemma:** You should learn how to develop the difference between right and wrong and how you can deal with conflicting situations.
- Place a rule book in your life: Start afresh with new norms in your life. Begin with simple tasks and complete them on set timelines and gradually move to the bigger tasks. Give importance to set rules and strictly follow those rules. Be aware of your decisions and recognize your mistakes and try to not repeat them in future.
- Accept ups & downs: You should have courage to accept your failures along with appreciations for the achievements regardless of the person providing the feedback.



1	2	3	4	5	6	7	8	9

## Meaning

Moral conformity implies standing by your principles & code of conduct rather than matching attitudes, beliefs, and behaviors to group norms so as to fit into the group

## **Expert Analysis**

Your attitude and behavior is tilted towards what others believe rather than sticking by your principles of morality. You don't mind ignoring your own values to fit into your peer group. Though you believe in the society, cultural norms, rules, and interests of the society but on various counts your acts are not in conformity with the societal norms and consensus

## **Development Plan**

You can work on following strategies to work on improving moral conformity levels:

- Be Assertive Make an attempt to put forward your point of view with conviction
- Think of Long Term Impact Avoid short term gains or giving in to temptations
- Right Associations Form Associations with people who have clear understanding of right and wrong
- Learn to say 'No'- Saying 'No' will not spoil your relationships with others, rather it will make help you make meaningful & stronger relationships.





## **d** Agreeableness

1 2 3 4 5 6 7 8 9

## Meaning

Agreeableness is the ability to sympathize with others, trust them and be warm, concerned and cooperative towards them

## **Expert Analysis**

You are skeptical about intentions of others and have a hard time trusting them. You believe that people are untrustworthy and inconsiderate. You also have great difficulty in understanding others' viewpoints. You prefer competing with others rather than cooperating. You are not afraid of conflict, and you believe in dealing with difficult situations head on even when your actions may have negative impact on people around you

## **Development Plan**

You can increase your agreeableness level by using following strategies:

- Try to see things from perspective of others: This will help you better understand the behavior of other people and also the reasons why they behave in certain ways. Also check on how you would have reacted in a similar situation.
- Accept that all people are different: Rather than competing with others and suspecting their intentions, it is better you understand that everyone is unique. This will help you to accept different viewpoints and also maintain social harmony.
- **Different people different voices**: Everyone has a point of view which needs to be respected. Listening to these voices will help you to sympathize with them



## Extraversion

1 2 3 4 5 6 7 8 9

## Meaning

Extraversion is the ability to talk easily to others, assert viewpoints and prefer working in groups, rather than working alone

## **Expert Analysis**

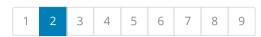
You take immense pleasure in social gatherings; enjoy spending time with people and dislike loneliness. You are energetic & have the ability to approach strangers with ease and can initiate conversation on a wide range of topics. You prefer working in groups rather than working alone. You eagerly share your opinions among group members and find it easy to assert yourself

## **Development Plan**





## Team Work



## Meaning

Team work implies including not only your views but also the views of others while working towards a common goal. It involves working collaboratively with people and maximizing the team output

## **Expert Analysis**

You find it difficult to work in a team. You prefer to work individually. Your ability to work collaboratively within a group of people in order to achieve a goal is low. You disregard the views of others while making decisions. You find it very difficult to communicate effectively with others. Due to this, you may be unable to form good relations with others in your team

## **Development Plan**

Your scores indicate that you need to put some effort to develop your ability to work collaboratively within a group of people in order to achieve a goal. You can do this by:

- Be an active listener: Developing listening skills will help you to understand others viewpoints, provide you with learning opportunities and will also minimize misunderstandings. Wherever warranted, you need to express your views to others.
- Add humor: Adding humor in your day-to-day dealings with others will help you to keep a sense of perspective and will also work as a great bonding tool.
- **Group activity:** You need to try and engage yourself in more group activities wherein coordination and cooperation with members of the team will help achieve the common objective



## **Decision Making Capacity**



## Meaning

Decision making capacity is the tendency to choose effectively from alternatives through reasoning and critical thinking

## **Expert Analysis**

You have skills that enable you to take the decisions at the appropriate time. By anticipating future perspective, you are able to take decisions at the earliest possible. You evaluate the pros & cons of a situation and look for a logical approach towards decision making. High decision making capacity makes you capable to learn from the past difficulties and apply those learning in the future

## **Development Plan**





## Enterprising



## Meaning

Enterprising is being assertive, confident, high on risktaking capacity, and having the ability to persuade others

## **Expert Analysis**

You help people & groups, solve problems, and you very well know how to take advantage of the opportunities, which come across your way. Your credibility and creativity rules people's heart and your inner spirit to take charge of things without being asked to do so makes you a leader. You are not comfortable with stability; you are innovative and willing to take a calculated risk. You persistently set your goals and work hard to achieve them and use your imagination to solve complex troubles using novel ways

## Development Plan

You can improve your enterprising skills through the following strategies:

- Be willing to admit and learn from failures and weaknesses: No one is perfect, and everyone makes mistakes. The most successful person is one who knows that the key to success is not in avoiding failures, but to learn from them. You should continue to improve yourself in every possible way.
- **Being confident:** Learning about any area/domain in detail helps you to become confident in that particular area. You can start by learning more about your hobby.
- Maintain a positive attitude: With a positive attitude, you are looking at the bright side of life. People are naturally attracted to you when you have a positive attitude. By being positive, you will lead a happier life, as well as be surrounded by other positive people.
- **Being passionate:** You need to be passionate about the work you do. Passion is contagious and it helps you in persuading others.

# Intense Pursuit

1 2 3 4 5 6 7 8 9

## Meaning

Synonymous with dedication, devotion & zeal; intense pursuit is having a clear intention, aim, interest, commitment and strong desire to pursue on a chosen path

## **Expert Analysis**

You have a hard time maintaining your focus, passion and commitment to long-term goals. You tend to leave the task undone when the obstacles are difficult to overcome and are unable to persistently work towards a difficult task. Your initial excitement for a project soon vanes off, and your attention deviates to other exciting things happening nearby

#### Development Plan

You can develop intense pursuit by following strategies:

- Writing it down: This is as simple as it sounds. Have well defined time bound goals. Also make a "To Do" list on daily basis, to make sure that things are getting done.
- **Prioritizing your work**: You have to make a clear distinction about what is important & what just seems to be important. Focus your energy on what is critical and needs to be done.
- Take responsibility for your goals: Rather than making excuses for incomplete tasks, take up responsibility and make efforts to complete them. It will be difficult for you to pursue your goals, unless you take responsibility





#### Meaning

Synonymous with vitality, spiritedness & vigor, enthusiasm is having abundant or intense energy and curiosity to gather knowledge

## **Expert Analysis**

You are full of excitement, optimism, curiosity & cheerfulness. You face challenges with a sense of enthusiasm that is contagious. Your inquisitiveness is endless; you continuously ask questions & persistently seek their answers. You are constantly seeking new experiences in order to grow & learn. People often seek your company, as you energize them with your presence and cheerful disposition. You are full of energy & vigor, which allows you to perform multiple tasks in the shortest possible time span

## **Development Plan**

You have scored well in this trait



## 🖍 🖰 Organizational Skills

1 2 3	4	5	6	7	8	9
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## Meaning

Organization skill is the ability and style of an individual to structure plan and meet their goals in a systematic manner

## **Expert Analysis**

Your tendency to not work in a systematic and coordinated way puts a lot of stress on you when it comes to achieving tasks in a specific period of time. You are unable to utilize your time, energy, and resources, in an effective manner and therefore not able to meet your goals at times

## Development Plan

You can improve your organization skills by using the following strategies -:

- Set specific & realistic goals. This will help you in being more systematic and efficient, which will enable you to achieve
- Prioritize your work. Learn to understand the difference between tasks that are highly important and need to be done immediately and the tasks that can be done later. This will help you do your work on time and not be stressed.
- Set proper timelines. When you start a task, set a realistic timeline for the completion of your task. This will make you more systematic and help you to be more structured in doing your task





## Perfectionism

## Meaning

Perfectionism is the desire to strive for flawlessness and set high standards of excellence

## **Expert Analysis**

Your score indicates that you have an above average desire to strive for high standards of excellence. This means that you try to pay attention to minute details while performing a task and try to ensure that it is flawless as far as possible. This leads you to find faults in your own as well as others' actions. Based on this, you try to improvise on the weaknesses and bring almost perfect output. You work in a meticulous manner most of the time

#### **Development Plan**

You need to develop a sense of high standards of excellence. You can do this by-:

- Detailing: Break down a task into smaller steps and pay attention to minute details in every step. You can reward yourself for successfully completing every step with perfection.
- **Evaluate your performance**: Be honest while evaluating your performance and work on the areas wherein improvement seems necessary.
- Set high standards: You should make an attempt to set high standards of excellence for yourself. This will motivate you to work hard and ultimately perform better



## **Perseverance**



## Meaning

Perseverance is the determination of an individual to complete a task, irrespective of the obstacles

## **Expert Analysis**

You remain persistent on a task although it may be surrounded with difficulties. You do not take failures as the end but believe in working towards the goal, on most occasions. You remain hopeful in tough circumstances and do not give up most of the time. You frequently show self-confidence in your ability to deal with failures and work towards the completion of the task

## **Development Plan**

You can improve your perseverance levels by using the following strategies:

- Strengthen the belief that nothing is impossible. Everything is possible if you make constructive efforts to achieve it.
- Running away from problems is not a solution. Facing them and dealing with them will help you find a solution.
- Learn from Failures. Learning from failures rather than just getting emotionally driven will help build perseverance. A clear focus on the goal and ability to continue the pursuit should lead to success.
- Create alternatives. Try and use unconventional problem solving approach, whenever faced with dynamic situations and new complexities.





## 1 2 3 4 5 6 7 8 9

## Meaning

Synonymous with pragmatic, real & hands-on; practical is being more concerned with practice than theory

## **Expert Analysis**

You often have a practical approach wherein you believe that success is achieved when lessons learnt are applied in a constructive way . You believe that gap between theory and practice can be appropriately filled by experience. You get more convinced with real life experiences than some vague theories and ideas. You deal sensibly with conflicts and maintain humility in relations

## **Development Plan**

You can improve your tendency of being more concerned with theory rather than with practice by following certain strategies such as –:

- Try it out Hands on experience will help you in testing of assumptions and your own belief.
- Visualize reality Try to visualize the practical aspects of theories in day to day situations.
- Challenge the status quo Don't go by pre-set standards or assumptions. Try to challenge the existing way of doing things.
- Functional Connect Develop a functional connect between theory and its practice so as to have a more realistic understanding.



## Your Aptitude

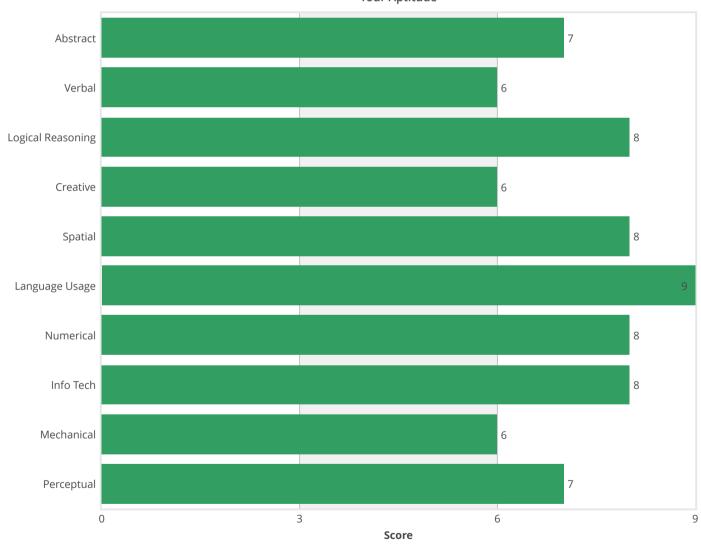
## What is **Aptitude**?

Understanding your Aptitude will help you explore your innate strengths. Every individual has a unique area of expertise and their own forte. Aptitude assessment predicts what is your innate ability and potential and helps you find career options that are in sync with your aptitude.

## Your Dominant Aptitude Strengths



## Your Aptitude







## Abstract

## 1 2 3 4 5 6 7 8 9

## Meaning

Ability to work with new concepts, abstract ideas & recognizing patterns and similarities

## **Expert Analysis**

Your score indicates that you are skilled at working with new concepts, abstract ideas and recognizing patterns and similarities between them. High abstract aptitude enables you to analyze and understand non-verbal or visual information. It also means that you are able to easily recognize the similarities and differences between ideas, or concepts which are not necessarily related

## **Development Plan**

You have scored well in this trait



Verbal



## Meaning

Ability to comprehend words and sentences and deduce meaningful relationship from them

## **Expert Analysis**

You have an average ability to understand the relationship between words and have a limited ability to convey the required information. You possess an average level of verbal skills like spell words correctly, use correct grammar, understand word meanings, and interpret word relationships. You are often, though not always, able to correctly analyze and understand textual information

## Development Plan

You can use the following strategies to improve your verbal skills:

- Reading: You can start reading and analyzing texts, articles and newspaper columns. Challenge yourself with more and more complex material and continue even though you seem to be making little progress because over time, it will show results.
- **Drawing conclusions and inferences:** Try to deduce relationships among various components of the reading material. Try to look for relationships and patterns, drawing conclusions and making inferences.
- Memorizing word-meanings: Consciously memorizing word-meanings regularly will also help in broadening your vocabulary base.





## Logical Reasoning

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## Meaning

Ability to identify and isolate components of an argument to arrive at a complete inference and reach a conclusion

## **Expert Analysis**

You are capable of effectively identifying various components of argument and isolating them to arrive at a complete inference and a consolidated conclusion. You are confident of figuring out relationships among unorganized or seemingly unrelated stimuli. You are good in information processing and have an eye for detail

## **Development Plan**

You have scored well in this trait



## Creative



## Meaning

Ability to develop novel and diverse ideas and solutions for a given problem

## **Expert Analysis**

Your responses indicate that you have an average capacity to develop new and diverse ideas and solutions for a given problem. Your creative aptitude enables you to find unique ways of finding solutions to problems in most but not all cases. At times you are tempted to use out-of-the-box solution but usually tend to follow the conventional way of thinking

## Development Plan

 $\label{prop:continuous} Adopting following interventions will aid you in developing a creative way of thinking:$ 

- Openness to new experiences: You require an open minded approach and willingness to explore new ideas around you. Constant exposure to creative ideas and information enables an individual to develop an aptitude for creativity.
- Constant Experimenting: Experimenting and modifying ideas will train you to have an open mind, which in turn, will stimulate creative thinking. Try and absorb newer ideas in your surroundings from all possible sources.
- **Generate ideas in a group setting:** Surround yourself with creative people. Generate and discuss diverse ideas as much as possible, and with as many people as you can.





Spatial

1 2 3 4 5 6 7 8 9

## Meaning

Ability to manipulate shapes in two dimensions or to visualize three-dimensional objects presented as two-dimensional pictures

## **Expert Analysis**

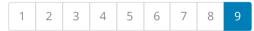
You are skilled at mentally visualizing and manipulating objects in three-dimensional space. You are able to effectively visualize and mentally rotate objects presented to you in two-dimension. This means you can easily rotate an image or object in your mind without actually turning or rotating them. This enables you to mentally re-arrange objects even without physically touching them

## **Development Plan**

You have scored well in this trait



Language Usage



## Meaning

Ability to understand and use words along with the grammatical rules and structures to produce meaningful-novel sentences

## **Expert Analysis**

You have a high capacity to understand and use words along with the grammatical rules and structures to produce meaningful and complex sentences. You have a high ability to detect errors in grammar, punctuation, and capitalization and are able to formulate diverse combinations of words and sentences

## Development Plan





Numerical

1 2 3 4 5 6 7 8 9

## Meaning

Ability to quickly grasp mathematical functions and to use them to analyze and solve mathematical problems

## **Expert Analysis**

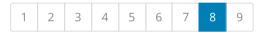
You are skilled at making use of numbers and numerical operations rapidly and accurately. You have the capacity to quickly grasp mathematical functions and to use them to analyze and solve mathematical problems with high accuracy

## Development Plan

You have scored well in this trait



Info Tech



## Meaning

Ability to grasp and use principles and concepts of technology and computer programs to solve problems

## **Expert Analysis**

You have a very good understanding of the principles and concepts of technology. Your responses indicate that you have high awareness about the basic computer programs and its applications. You are quite comfortable when it comes to dealing with computer software. Your awareness about latest technologies and software is also very high. You are extremely comfortable when it comes to learning about the working of new gadgets or software

## Development Plan





## Mechanical

1 2 3 4 5 6 7 8 9

## Meaning

Ability to grasp and use mechanical concepts and principles to so solve problems

## **Expert Analysis**

Your ability to understand and apply mechanical concepts and principles is average. You could easily grasp and apply mechanical principles with which you are familiar. However, you are not very confident of applying your mechanical knowledge to new challenges or problems. With adequate training and effort, you can improve your mechanical aptitude

## **Development Plan**

You can think of developing mechanical abilities by adopting following strategies:

- **Developing sense of physical world:** You should be observant to perceive the physical world around and understand the principle through practical demonstration. You may take coaching or practical science training in subjects like Physics.
- AV media and 3-D programs: You can take help of the audio-visual media with 3-D programs to understand scientific principles in depth and learn to apply them to real world problems.



1 2 3 4 5 6 7 8 9

## Meaning

Ability to accurately and quickly compare similarities and differences among sets of pictures, patterns, objects, letters or numbers.

## **Expert Analysis**

You are quite capable of working with rapid speed and accuracy in tasks which do not necessarily require high intellectual activity. You take less time to respond to external stimuli of varied nature like pictures, patterns and objects. You can swiftly perceive a whole stimulus when parts of it are missing. You are effective where a quick and precise decision is required

## Development Plan



## Your Emotional Quotient

## What is **Emotional Quotient**?

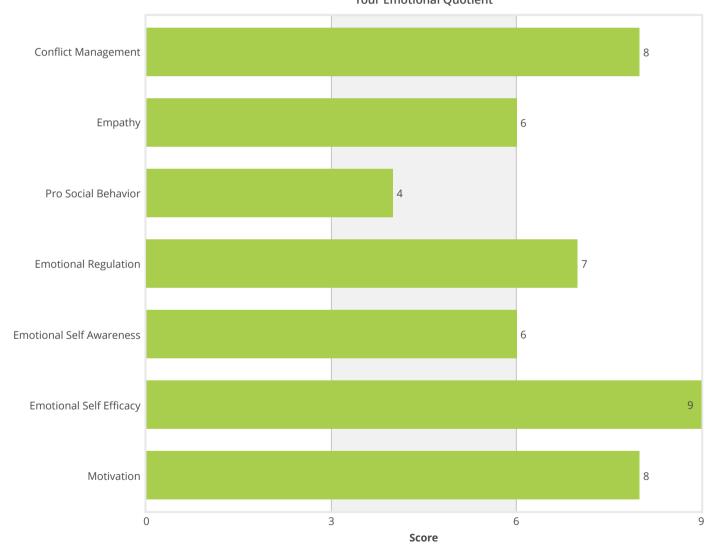
Understanding your Emotional Intelligence will help you understand your effectiveness in social situations. Emotional Intelligence assessment identifies how well do you recognize and handle your own emotions and interpersonal relationships.

## Your Dominant Emotional Quotient Strengths





## Your Emotional Quotient







1 2 3 4 5 6 7 8 9

#### **Meaning**

Ability to resolve conflicts through negotiations

## **Expert Analysis**

You strongly believe that great results can be achieved by mutual consent of the parties involved. You are very good at understanding your own need and that of the others involved in the conflict. You are a good listener, and listen to both sides before resolving their differences and aligning their interests. Your ability to pay attention to the non-verbal behavior makes you an effective listener. You are confident of maintaining your emotional composure in stressful situations. This allows you to bring humor into the conflict resolution process, whenever things start to get difficult. You have a readiness to forgive, compromise and move on and this allows you to focus on mutual benefits of the parties involved. You are known for your integrity, which make you a trustworthy person

## Development Plan

You have scored well in this trait



## **Empathy**

1 2 3 4 5 6 7 8 9

## Meaning

Perceiving and being aware about emotions of others, including being sensitive to a diverse population

## **Expert Analysis**

You have the ability to help other persons deal with pain and discomfort. You have a fairly good understanding of another's feelings or problems along with an appreciation of your own emotional experiences. You can form rapport with most people because of which you are able to reach out to others in distress. Your sensitivity to your own feelings gives you an insight into the feelings of others resulting in good communication with those around you. You are quite comfortable with others sharing their feelings with you

## Development Plan

Empathy is an important social skill. It is an essential ingredient to succeed in careers as well as relationships. You can improve your empathy by using the following strategies:

- Be self-reflexive: Be in touch with your own feelings. Being in touch with your own emotions helps in understanding and responding to the feelings of others.
- Communicate effectively: For this, you may need to develop your communication skills so that you are able to clearly indicate your understanding of the other person's emotional experience.
- **Use humour to ease the situation:** However it is important to not sound too casual or seem like you are taking the situation lightly.





## Pro Social Behavior

1 2 3 4 5 6 7 8 9

#### Meaning

Having the motivation to help others without any personal gain

## **Expert Analysis**

Your score means that although you do like to help others but not at a cost to yourself. There are instances where you help but the reasons are not always altruistic. Your prosocial behaviour may be motivated by egoism, long term gains, or social approval. You are sometimes plagued by moral dilemmas where your own interests may be in conflict with the needs of the others. You may find it difficult to put the interest of others before your own. Your prosocial behaviour is often motivated by extrinsic rewards and fear of punishment

#### **Development Plan**

Helping others in distress is a social duty and responsibility. Researchers have suggested that five things must happen for a person to take action. These key things are:

- Notice what is happening around you: you can keep yourself alert so as to notice things happening and avoid being self absorbed.
- Interpret the event appropriately as to whether it is an emergency or not: you can make a realistic assessment of the situation to see whether there is actually a need for assistance.
- Experience within yourself a sense of social responsibility: you can use the norm of social responsibility which supports helping those who are less fortunate.
- Assess whether you have the skills to help or not: after assessing the situation, you can see whether you possess the skills needed to help in that particular situation.
- Make a conscious decision to extend your help: after appropriate assessment of the situation, make a conscious effort to help in whichever way you can.



## **Emotional Regulation**

1 2 3 4 5 6 7 8 9

#### Meaning

Managing one's constructive as well as destructive emotions well. Ability to manage stress, anger and anxiety

#### Expert Analysis

You are able to manage your constructive as well as destructive emotions exceedingly well. You respond to ongoing situations with the range of emotions that are socially acceptable and sufficiently flexible. You can come with spontaneous reaction to varied situations as well as have the ability to delay spontaneous reaction as and when needed. You can easily focus on the task assigned and have the ability to suppress inappropriate behavior under instruction. You can modulate anxiety as per the requirement of the task performed and are not overwhelmed by it. You don't give in easily to pressure and are able to assert yourself whenever the situation demands. You can intuitively decipher the emotional strategies appropriate for a given situation and can direct emotions towards creative endeavors

#### Development Plan





## **Emotional Self Awareness**

1 2 3 4 5 6 7 8 9

#### Meaning

Being aware of and recognize one's own emotions

## **Expert Analysis**

Your score indicates that you do understand and recognize your emotions most of the time. However, sometimes you face problems in understanding the feelings associated with the emotions that you experience. This negligible gap in emotional self-awareness may sometimes prove to be a hurdle in understanding the reasons for your actions. It may also act as a minor impediment in understanding how your emotions drive your behavior. However, you are able to identify the negative emotions and thereby stop them from harming you or your decision-making capacity

## Development Plan

- Identify your feelings: Be open to identifying and naming your feelings. This will help you to understand yourself better and also be aware of the feelings that led to specific behaviours.
- Identify causes for negative feelings: You must realistically evaluate as to what led to negative feelings and be aware of factors that overpower you capacity to make the right decisions.

## **Emotional Self Efficacy**

1 2 3 4 5 6 7 8 9

#### Meaning

Belief in one's capability to understand and deal with one's emotions

#### Expert Analysis

You have a strong belief in your potential to understand and deal with your own emotions. Your perceived capacity to deal with negative emotions is high. Also, you strongly believe in your ability to understand and regulate your emotions. You believe that you have control over your emotions. This enables you to manage them internally by solving problems in difficult situations, without being affected by them. You also take ownership of your emotions and clearly understand that they reflect your personal and subjective experience

#### Development Plan





## 1 2 3 4 5 6 7 8 9

#### **Meaning**

Having achievement drive, optimism, and being committed to one's values, needs and goals

## **Expert Analysis**

You find it easy to set goals and achieve them. You can easily initiate and sustain a task you find important and meaningful. You face challenges & think positively in the direction of overcoming them. You are flexible in your approach and as a result you are able to achieve most of your goals. You have a wide range of strategies to lift your morale when you are feeling low. When a problem seems overpowering, you see it as a challenge, which allows you to come up with a right strategy to solve that particular problem. You are also able of focus on the task and avoid all distractions which are a hindrance to the goals you are seeking

#### Development Plan



## Your Dominant Style





## Your Dominant Interests











## Your Dominant Personality







## Your Dominant Aptitude







## Your Dominant Emotional Quotient

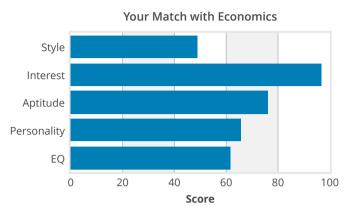






## **Career Match with Economics**





Economics is the study of deep insight in economical functions at macro and micro levels to handle the global market. It is the science of economic system and theories that manages production, distribution and consumption of goods and services. Economics favours quantitative skills and critical thinkers.

Fields involved in economics are econometrics, international economics, economic policy making, public finance, development economics, monitory economics, etc.

Economics as a career provides good opportunities to conquer an edge in today's globalizing world. The industrial sector has great demand for economist at both the national and international level. The fastest growth in demand for economics is being witnessed in the private sector, especially in the areas of consulting and economic research. Economists are equally important in the government sector, entry to which is on the basis of UPSC examination (Civil Services in IES).

Candidates aspiring for career in Economics must have passed the 10+2 (HSC) examination from recognized Board/University with Economics as one of the recommended subjects. One can move on to pursue Bachelor's degree in Economics followed by a Master's Degree or Doctor of Philosophy degree for prospective economists to be competitive. However, job prospects are open after graduation itself.

The top recruiters include Private and Public Banks, Private and Government Research Centres, Multi National Companies, Consulting Companies.

Trending Field: Business Economics, Monetary economics, Financial economics



## **Career Match with Management**





A career in Management makes students familiar with knowledge of business, trade, management techniques, industry, basics of economics, fiscal policies, industrial policies, share market, stock markets, etc. Management studies teaches one how to manage a business professionally.

With increasing competition in the field, huge number of colleges providing management related courses have mushroomed across the country offering traditional specializations such as Finance, Marketing, Sales, Operations and Human Resources to the trending specializations like Health Care Management, Sports Management, Rural Management, Fashion Management etc.

Students who are keen to take up management as a career option after class 12th can opt for BBA, BBS or BBM for developing a sound base in the field of management education. After graduation, one may opt for an MBA degree in a specialized field. Management is a career option which can also be pursued after almost any graduation degree such as Law, Engineering, Medicine, Social Sciences among others.

Management is one of the most sought after careers because of the lucrative salaries and good future prospects it offers; especially if one graduates from the leading management colleges.

Trending Fields: Sports Management, Health Care Management, Operations Management, Human Resource Management, Finance Management



## Career Match with Finance & Banking





In the domain of finance, professionals develop a good understanding of financial management techniques, economic patterns, art of investing money, stock markets, financial planning, corporate finance etc. Finance allows one to apply their understanding of numbers and accounting/ finance concepts to enable business decision making. Career in this domain can be rewarding, intrinsically and monetarily.

Today the role of finance professionals varies from helping corporates and individuals make finance planning decisions to helping businesses raise capital for expansion and running business operations. A degree in finance opens a wide domain for employment in areas such as banks, financial institutions, insurance companies, mutual funds, large MNCs, private equity firms, consulting companies and investment companies.

Students can pursue graduation and post graduation in finance related disciplines like accounts, commerce, business, economics, statistics etc. and further start work in finance and investment sector. Another option is to obtain technical professional qualification in finance like MBA Finance or obtain CFA Certification etc. to be part of finance industry.

Finance graduates are recruited as associates in investment banks, analysts, consultants, tax analysts or researchers in consulting companies, analysts in asset management firms; or budget analysts or project managers or policy analysts in multi national corporations as well as government sector.

Generally financial companies look for high motivation skills, excellent communication, presentation, judgment, negotiation and commercial skills from very self-confident and dedicated candidates. Top recruiters includes Private Banks, Investment Firms, Audit Firms, Consulting Firms and Asset Management Firms. Trending fields: Corporate Finance, Private Equity, Investment Banking, Financial Planning



## **Career Match with Sales**





Sales function forms the core of every business, whether it produces a physical product such as a car or tennis shoes, or offers a service, such as electrical testing or psychic healing. A link between the producer and the customer is necessary so that the customer is aware of and has access to the product; which is achieved by sales professionals.

Selling of the products is the main objective of almost all firms. For this every firm small or big requires a professional often known as Sales Manager who takes care of the sales.

Individuals from all backgrounds and all education levels enter the sales industry. MBA degree in Sales is preferred over other degrees by employers.

Employment opportunities for sales people exist across a wide spectrum of sectors, the most popular of which in terms of the number of people employed, are: FMCG, Media, Pharmaceutical, Automotive and Retail.

Trending fields: FMCG Industry, Pharmaceutical Industry, Automotive Industry



## Career Match with Marketing & Advertising





Marketing is the management process responsible for identifying, anticipating and satisfying customer requirements profitably. Professionals in this field are the brains behind all ads and campaigns; and they're responsible for bringing products and services into the public consciousness. Careers in marketing require knowledge of market research, consumer behavior, sales, visual arts and general marketing.

With new products being developed all the time and the economy moving to a global stage, the demand of marketers is at an all time high.

A bachelor degree along with an MBA with marketing specialization is recommended for getting high paid marketing jobs. Besides MBA programs, BBM or BBA degree holders can also find various positions in the field of marketing.

Top recruiters include companies from across the industry like P & G, ITC, HUL in FMCG, Maruti and Hyundai in Automotive, AC Nielsen in Market Research and Google, LinkedIn and Facebook in the Social Media space.

Trending Fields: Digital Marketing, Brand Marketing



# GOT ANY QUESTIONS?

Consult with our experts



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